

## Krueger International, Inc. #121919-KII

Pricing for contract #121919-KII offers Sourcewell participating agencies the following discounts:

KI will be providing a percentage discount off KI's published product price lists.

In a continuing effort to improve efficiency and reduce our environmental impact, KI will no longer offer printed price lists. KI price lists are now available in electronic format (PDF) only. We have provided Sourcewell with direct links to all of KI product price lists. These price lists are also available at [ki.com/planning/pricelists.aspx](http://ki.com/planning/pricelists.aspx) to download. It is best to rely on the electronic (PDF) versions of the price lists to ensure that you and your members are viewing the most recent pricing.

As a manufacturer of commercial educational/office furniture, KI offers numerous options in colors, fabrics, laminates, styles, paint finish for every product we sell. Providing sku # for every option would entail literally millions of sku numbers. Product selections can be provided by KI Representatives or through our extensive dealer network.

Catalogs provided show "list pricing". KI will be providing a percentage discount off list pricing. Discounts will vary depending on product and geographic area. KI has established 4 "zones" that will cover our 48 contiguous states. Those 4 zones offer both a "dock" delivery option and an "installed" option for Sourcewell customers. Zone 5 has been established for Alaska and Hawaii. Zone 5 offers a "dock" delivery option only for port of exit. Delivery from continental US to HI or AK may have an additional charge. Installation, if requested, will be negotiated between the customer and the installer on a case by case basis. Using the total list price of a project, the tiered discount can then be determined.

In 2022, KI introduced our products and services to the Canoe procurement group of Canada with items consistent with the existing Sourcewell contract.

Please contact the vendor for a customized quote:

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Canada (Canoe quotes):

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